



Smart Folks Inc

CAPABILITY STATEMENT

At Smart Folks, we're more than an IT consulting firm; we're your strategic technology partner, committed to understanding your business thoroughly. Choosing us means turning IT challenges into opportunities across various sectors including finance, healthcare, insurance, automobile, manufacturing, entertainment, retail railways and education. Let's make technology work for your advantage.

Core Competencies

- **IT Staff Augmentation, Consulting, and Project Management:** We provide specialized IT expertise in areas like ServiceNow, Salesforce, AI, Cloud Technologies, Data Analytics, QA, Cybersecurity, Networking, Open Text, Datacap, and Java, aimed at boosting process efficiency and operational performance. Our services include thorough project management for core technologies to ensure timely and budget-friendly delivery, meeting client requirements through strategic planning and execution.

Differentiators

- **Broad Spectrum Client Portfolio:** Customized solutions for a diverse range of fields.
- **Worldwide Reach, Culturally Attuned:** Round-the-clock assistance for global clientele.
- **Inclusive Innovation Culture, Adaptive Collaboration & Commitment to Transparency:** Agile adaptation to project changes with transparent interaction.
- **Skill Enhancement:** Steady educational initiatives in cutting-edge technologies and market insights.
- **Economical Solutions and Proactive Issue Resolution:** Delivering value through cost-efficient, forward-looking solutions.
- **Cultivating Commitment:** Clients & Employees - Deepening connections with targeted engagement and sustained support.

Past Performance

- **Dallas ISD:** SFI is the awarded vendor for ServiceNow Implementation and Enhancement services from the Dallas ISD RFP.
- **Our Client:** Amidst supplier consolidation, a client chose SFI for competitive pricing, quality and quick turn around, making it a top 5 vendor.
- **Visteon Inc:** Amid the pandemic, we continue to assist our clients in meeting onsite job requirements by deploying networking and helpdesk consultants..
- **Diversity Intitative:** SFI was selected as one of the finalist of the top diverse suppliers by PeopleScout that was hosted by Waste Management.

Company Snapshot

Established: 2011
website: <https://www.smartfolksinc.com>
Linkedin:
www.linkedin.com/company/smartfolks
UEI: PHN3J6LGENU7
FEIN: 35-2401173
Primary NAICS: 541512
CAGE: 7VDZO
DUNS: 71303503

Certifications:



Office Locations:

5900 South Lake Forest Drive, Suite 390
Mckinney, Texas, 75070, US

Hyderabad, India
Querétaro, Mexico
London, UK

Contact:

Lalitha Sneha Nandyala
Email: lalitha@smartfolksinc.com
Phone: +1 313-671-5767

Ram Nandyala
Email: ram@smartfolksinc.com
Phone: +1 313-333-3777

Lavanya Murali
Email: lavanya@smartfolksinc.com
Phone: +1 214-491-8006